

BEFORE THE
PUBLIC SERVICE COMMISSION OF WISCONSIN

Application of City of Sturgeon Bay,
as an Electric Public Utility, Door County, Wisconsin,
for Approval of Revisions to its Parallel Generation Tariff

Docket No. 5780-TE-111

DIRECT TESTIMONY OF ANDREW KELL

ON BEHALF OF RENEW WISCONSIN

Public Service Commission of Wisconsin
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1 **I. INTRODUCTION, QUALIFICATIONS, AND PURPOSE**

2 **Q. Please state your name and business address**

3 A. My name is Andrew Kell, and my business address is 214 North Hamilton Street,
4 Suite 300, Madison, Wisconsin 53703.

5 **Q. By whom are you employed, and in what capacity?**

6 A. I am a Policy Director for RENEW Wisconsin (RENEW).

7 **Q. On whose behalf are you testifying?**

8 A. I am testifying on behalf of RENEW.

9 **Q. Please describe RENEW.**

10 A. RENEW is a domestic, nonprofit corporation headquartered in Madison that
11 works to advance the renewable energy goals adopted by the State of Wisconsin
12 over the years. Since its founding in 1991, RENEW has worked to increase access
13 to and development of renewable energy sources in Wisconsin to power homes,
14 businesses, and vehicles. To that end, RENEW formulates and advocates for
15 policies and programs to create and expand the use of solar power, wind power,
16 biogas, local hydropower, geothermal energy, and electric vehicles.

1 **Q. Please describe your educational and relevant training background.**

2 A. I graduated from the University of Wisconsin-Oshkosh with a Bachelor of Arts in
3 English, and I later completed a Master of Public Affairs degree at the University
4 of Wisconsin-Madison, Robert M. La Follette School of Public Affairs. During
5 my graduate studies, I also received a certificate in Energy Analysis and Policy
6 from the Nelson Institute for Environmental Studies. During my employment at
7 the Public Service Commission of Wisconsin (Commission), I received training
8 on various topics related to the utility industry and ratemaking. For example, the
9 most pertinent trainings that I completed were the National Association of
10 Regulatory Utility Commissioners' (NARUC) 'Camp NARUC' Regulatory
11 Studies Program and NARUC's Utility Rate School.

12 **Q. Please describe your relevant work experience.**

13 A. I worked at the Commission for 10 years from May of 2010 to March of 2021.
14 During my tenure at the Commission, I was an energy policy analyst on various
15 topics, including renewable energy, energy efficiency, demand-side management
16 technologies and programs, wholesale energy markets, and utility emergency
17 planning. In 2017, I became an energy rates analyst at the Commission,
18 concentrating on utility cost-of-service studies (COSS), revenue allocation, rate
19 design, and tariff program evaluation. My primary work responsibilities as a rates
20 analyst included analysis and case coordination of municipal rate cases, rate
21 analysis of investor-owned utility rate cases, and analysis and case coordination of
22 utility applications for new tariff options for customers, such as innovative
23 programs to purchase renewable energy and charge electric vehicles.

1 **Q. Have you testified in a utility rate case proceeding before the Commission?**

2 A. Yes. As a Commission staff rates analyst, I submitted several Commission staff
3 testimonies and exhibits in electric and natural gas rate cases before the
4 Commission. I also drafted many memoranda that analyzed utility tariff and
5 program applications.

6 During my employment with RENEW, I have also submitted testimony in
7 several utility cases before the Commission. I have included my curriculum vitae
8 (CV) in Ex.-RENEW-Kell-1, which provides key examples of testimony I have
9 submitted to the Commission.

10 **Q. What is the purpose of your testimony in this proceeding?**

11 A. I concentrate my testimony on analysis of SBU's proposed parallel generation
12 tariff revisions, and I provide analysis and evidence to support my recommended
13 modifications. It is important to note that I provide the Commission with
14 optionality for avoided cost reference points. For example, while SBU has not
15 provided the Commission with any reference points for avoided transmission
16 costs, below I provide the Commission with three methodological options that
17 include a variety of calculation pathways to convert these methods into buyback
18 rates for SBU's parallel generation tariffs.

19 I conclude that, due to the demonstrated benefits of net energy metering
20 (NEM), low solar adoption rates in SBU's service territory, and an open
21 Commission investigation into NEM policy, no changes to SBU's Pgs-1 NEM
22 tariff are warranted at this time. For SBU's proposed revisions to behind-the-
23 meter (BTM) generator buyback rates, those rates are below their avoided costs,

1 and therefore modifications are required. Finally, while SBU’s proposed new
 2 option for front-of-the-meter (FTM) generators under Pgs-2 is welcomed, the
 3 proposed buyback rates are below SBU’s avoided costs and lacking standardized
 4 contract terms and ability to lock in all three avoided cost components for the
 5 duration of the contract.

6 **Q. Please summarize the results of your calculations and recommendations for**
 7 **the Commission.**

8 A. My calculations and recommendations are summarized in Table 1 below. For
 9 Pgs-2 BTM, I include my primary recommendation, as well as alternative
 10 recommendations.

11 **Table 1: RENEW Buyback Rate Recommendations**

Tariff Name	Avoided Energy	Avoided Capacity	Avoided Transmission
Pgs-1 NEM	No Changes		
Pgs-2 BTM: Primary Recommendation	SBU’s Base Cost of Power: \$0.0747/kWh		
Pgs-2 BTM: Alternative Recommendation	On-peak: \$0.0531/kWh, Off-peak: \$0.0386/kWh	On-peak: \$0.033/kWh, Off-peak: \$0.00/kWh	On-peak: \$0.030/kWh, Off-peak: \$0.00/kWh
Pgs-2 FTM (Values locked in contract)	On-peak: \$0.0531/kWh, Off-peak: \$0.0386/kWh	Capacity Accreditation: \$8.520/kW-month	Billable Demand: \$7.772/kW-month

12 **Q. Which exhibits are you sponsoring?**

13 A. I am sponsoring the following exhibits:

- 14 • Ex.-RENEW-Kell-1: Andrew Kell’s CV,
- 15 • Ex.-RENEW-Kell-2: Vibrant Report,
- 16 • Ex.-RENEW-Kell-3: LBNL Context Report,

- 1 • Ex.-RENEW-Kell-4: Focus TRM,
- 2 • Ex.-RENEW-Kell-5: WEPCO CGS-CU Tariff,
- 3 • Ex.-RENEW-Kell-6: WPSC PG-2B Tariff,
- 4 • Ex.-RENEW-Kell-7: WPPI Tariff,
- 5 • Ex.-RENEW-Kell-8: ATC Rates, and
- 6 • Ex.-RENEW-Kell-9: Synapse Recommendations in 6630-TE-107.
- 7 • Ex.-RENEW-Kell-10: SBU Response to 2-RENEW-INT-2

8 **II. PGS-1 AND NET ENERGY METERING**

9 **Q. Please describe SBU’s current Pgs-1 tariff?**

10 A. Like all municipal electric utilities in Wisconsin, SBU has a monthly NEM tariff
11 (also called net energy billing), which is titled Pgs-1. This tariff is available to all
12 SBU retail customers who install a generation facility of 20 kilowatts (kW) or less
13 in parallel operations with SBU’s distribution grid. Participating customers can
14 reduce their energy usage directly by serving their own load, and any generation
15 in excess of the customer’s load will be metered by SBU. Within a monthly
16 billing cycle, excess generation is credited by SBU at the customer’s full retail
17 rate. If there is monthly excess generation, SBU will provide billing credits that
18 roll over to the next month. These monthly rollover credits are worth the
19 customer’s full retail rate and are subject to monthly power cost adjustment clause
20 (PCAC) adjustments.

21 **Q. What benefit does SBU’s current Pgs-1 NEM tariff provide to participating**
22 **customers?**

23 A. The Pgs-1 NEM tariff provides economic certainty for customers who invest in
24 and install solar and other distributed energy resources (DER) in SBU’s service
25 territory. The ability to reduce one’s own load and receive retail rate
26 compensation for excess generation allows the customer to predict the payback

1 period for the investment with a reasonable degree of certainty. Production from
2 customer-sited DER also counts towards customer goals for near or net-zero
3 carbon emissions in homes and businesses. Providing retail credit for excess
4 generation that directly serves neighboring load also provides an economic
5 pathway for SBU’s participating customers to collaborate with SBU in a clean
6 energy future.

7 **Q. What benefit does this provide to SBU and customers not participating**
8 **under the current Pgs-1 NEM tariff?**

9 A. Production from generation facilities under SBU’s Pgs-1 NEM tariff help the
10 utility avoid costs both in the short and long run, which I will further discuss
11 below. SBU’s non-participating customers in turn receive zero-carbon energy
12 from their neighbors, rather than fossil fuel-based energy from resources many
13 miles away. Local clean energy businesses, such as solar installers, also generate
14 economic stimulus in SBU’s community. Although local economic activity is
15 difficult to quantify, it is likewise important to note.

16 Capacity expansion modelers are just beginning to model and understand
17 the optimization of transmission-level and distribution-level resources to capture
18 more accurately DER benefits for all utility customers. For example, Vibrant
19 Clean Energy has these modeling capabilities. A recent report by Vibrant Clean
20 Energy, titled *Why Local Solar For All Costs Less: A New Roadmap for the*
21 *Lowest Cost Grid* (Vibrant Report), describes the modeled benefits of DER and

1 distribution planning co-optimization results.¹ I have included the executive
2 summary of the Vibrant Report as Ex.-RENEW-Kell-2.

3 **Q. What benefit does the current Pgs-1 NEM tariff provide to the state of**
4 **Wisconsin?**

5 A. NEM tariffs allow Wisconsinites to reduce carbon emissions in the utility sector,
6 which better ensures Wisconsin will meet its goal to reach 100 percent carbon-
7 free electricity by 2050² while keeping the economic benefits of the clean energy
8 transition within state borders and as close to ratepayers possible.

9 **Q. What impact does the current Pgs-1 NEM tariff have on non-participating**
10 **customers?**

11 A. To date, SBU's Pgs-1 NEM tariff has not triggered a large amount of customer-
12 sited solar installations, and therefore any cost impact to non-participating
13 customers is negligible. Based on a simple customer count adoption rate analysis,
14 about 0.4 percent of SBU's customers were participating under Pgs-1 by the end
15 of 2022.³ This is a very small number of customers participating under Pgs-1
16 compared with the total number who are eligible to participate. With a
17 participation rate this low, there is little cause for concern over high adoption rates
18 and cost impacts within SBU's territory.

¹ The Executive Summary of this report can be downloaded at: https://vibrantcleanenergy.com/wp-content/uploads/2020/12/WhyDERs_ES_Final.pdf Any information contained in this citation, based solely on this citation, is not record evidence (NRE).

² See Governor Ever's 2019 Executive Order 38, Relating to Clean Energy in Wisconsin, which can be downloaded at: https://evers.wi.gov/Documents/EO_038_Clean_Energy.pdf (NRE).

³ SBU identified 36 customers participating under Pgs-1 through 2022 in Response-Data Request-PSC-Stevenson-1. (PSC REF# 482230). According to SBU's 2022 Annual Report to the Commission, the utility had 9,282 average number of retail customers. 36 Pgs-1 customers divided by 9,282 total customers equals 0.388 percent.

1 This assumption is backed by a Lawrence Berkeley National Laboratory
2 (LBNL) report titled *Putting the Potential Rate Impacts of Distributed Solar into*
3 *Context* (LBNL Context Report). I have included the entire Executive Summary of
4 the LBNL Context Report as Ex.-RENEW-Kell-3.

5 **Q. Please summarize key aspects of the LBNL Context Report with regards to**
6 **non-participating customer impacts.**

7 A. The LBNL Context Report discusses NEM and DER adoption rates, approaches to
8 Value of Solar in relation to utility average cost of service, and drivers of retail rate
9 increases such as energy efficiency programs, wholesale prices, state and federal
10 policies, and utility capital expenditures. One key statement in the first paragraph
11 of the ‘Overview’ section adds context to utility and stakeholder concerns over
12 NEM impacts:

13 These concerns have, in turn, led to a proliferation of proposals to reform
14 retail rate structures and net metering rules for distributed solar customers,
15 often extending to states that have yet to witness significant solar growth.
16 These proposals have typically been met with a great deal of contention and
17 often absorb substantial time and administrative resources, potentially at the
18 expense of other issues that may ultimately have greater impact on utility
19 ratepayers. (LBNL Context Report, page 1).

20 A key LBNL conclusion can also be found in the ‘Summary and
21 Conclusions’ section, which states:

22 For the vast majority of states and utilities, the effects of distributed solar
23 on retail electricity prices will likely remain negligible for the foreseeable
24 future. (LBNL Context Report, page 3).

25 **Q. What revisions has SBU proposed to its Pgs-1 tariff?**

26 A. SBU proposes to reduce Pgs-1 monthly bill rollover credits from the retail rates to
27 the wholesale rates. SBU proposes “grandfathering” legacy treatment for Pgs-1

1 generating facilities currently in-service, but only until 2029. Per SBU’s proposal,
2 current Pgs-1 customer would receive legacy treatment until December 31, 2029,
3 which represents 10 years after a prior SBU filing in docket 5780-TE-108. The
4 Commission took no action in 5780-TE-108, and presumably no further action
5 will take place in that docket as the Commission considers an updated SBU
6 application in this case proceeding.

7 The proposed SBU methodology to calculate average wholesale rate for
8 the Pgs-1 NEM tariff is the same methodology that SBU now proposes for
9 avoided energy costs in proposed Pgs-2 revisions. I will discuss this methodology
10 further below under my discussion of the Pgs-2 tariff revisions.

11 **Q. Do you agree with SBU’s proposed revisions to Pgs-1?**

12 A. No. The Commission has recently opened an investigation into NEM policy⁴ to
13 collect information and determine next steps towards a statewide approach for this
14 policy. While the NEM investigation is ongoing, utility-by-utility revisions to
15 individual NEM tariffs will undercut the ability of the Commission to assess the
16 impacts of current NEM tariffs. Additionally, individual utility revisions that
17 reduce NEM tariff certainty while the NEM investigation is proceeding will likely
18 cause customer confusion and frustration. NEM tariff revisions also run the risk
19 of reducing the benefits to SBU ratepayers that I described above. I recommend
20 that the Commission not make any changes to SBU’s Pgs-1 NEM tariff until the
21 Commission has concluded its investigation in Docket 5-EI-157. This would
22 allow the Commission to implement NEM policy changes in a consistent,

⁴ See Cover Letter and Commission Memorandum for Comment, Docket 5-EI-157 (Mar. 3, 2024) (PSC REF# 494461).

1 statewide manner after the Commission has gathered robust data and information
2 from all stakeholders.

3 **Q. If the Commission accepts SBU’s proposed Pgs-1 revisions, do you have any**
4 **proposed modifications to recommend?**

5 A. Yes. Although I recommend against any changes at this time, there are important
6 factors to consider if the Commission makes any modifications to SBU’s Pgs-1
7 NEM tariff. SBU’s proposed legacy treatment is not equitable, as it applies a
8 retroactive start date that references a previous 2019 SBU filing. As I described
9 above, SBU proposes a 10-year legacy treatment, in which the start date is
10 effectively January 1, 2020. While I agree that any legacy treatment should be 10
11 years or more, SBU’s proposal is a 10-year legacy period in name only. By the
12 time actual tariff revisions are presumably made later this year in 2024, almost
13 half of SBU’s proposed 10-year legacy period will have already passed.

14 As per Commission practice, the earliest any legacy treatment should start
15 is at the time tariff revision is implemented. For example, if SBU’s Pgs-1 tariff
16 revisions were to take effect on June 1, 2024, then all SBU customers who have
17 DER interconnected under Pgs-1 before that date should have full legacy
18 treatment for a 10-year period starting at that date. In other words, under the tariff
19 effective date example of June 1, a 10-year legacy treatment should end on May
20 31, 2034 for all SBU customer DER installations that come before that date.

21 **Q. Why is legacy treatment important?**

22 A. Customers who install DER make significant financial investments with an
23 understanding of the value that clean energy production has for the local utility.

1 As a NEM tariff, SBU's Pgs-1 is just as much a policy as it is a rate schedule.
2 Policy changes must consider direct impacts to those who made significant
3 investments due to the policy, especially policy created to support beneficial clean
4 energy technologies. As such, implementing sudden compensation changes
5 without the appropriate amount of legacy treatment is similar to breaking a
6 contract. Customers have made significant financial investments in large part due
7 to presence of steady policy positions, and sudden changes will be disruptive to
8 the economic underpinnings of these investments.

9 **III. PSGS-2 AND BTM GENERATION**

10 **Q. Please describe SBU's Pgs-2 tariff?**

11 A. SBU's Pgs-2 is a parallel generation tariff for customer DER systems that are
12 more than 20 kW but less than 100 kW. There are tariff sections that describe
13 charges, contract requirements, and other requirements for participation. The Pgs-
14 2 tariff does not list actual buyback rates for excess generation, however it states
15 that rates shall reflect "latest rates of the wholesale supplier unless the latest rates
16 of the wholesale supplier do not properly reflect avoided costs."

17 **Q. How many SBU customers currently participate under the Pgs-2 tariff?**

18 A. According to SBU's response to Commission staff's data request, only one
19 customer is currently participating under Pgs-2. Low participation under Pgs-2 is
20 not surprising, as buyback rates are not listed in the tariff. This "you get what you
21 get" practice provides little value certainty for SBU customers interested in
22 installing DER systems above 20 kW.

23 **Q. Do you believe revisions are needed to SBU's Pgs-2 tariff?**

1 A. Yes, however, I disagree with several of SBU's proposed changes, and will
2 therefore recommend modifications below for the Commission's consideration. In
3 general, SBU's Pgs-2 tariff could be revised to either 1) simply reference SBU's
4 base cost of power or 2) reference specific methodologies and calculations for
5 each BTM avoided cost component within the tariff.

6 Additionally, while SBU is proposing an FTM option in its proposed
7 revisions to Pgs-2, I recommend that an FTM option be created in a new tariff,
8 which would be separate from the existing BTM option within Pgs-2. Creating a
9 separate FTM tariff will reduce confusion for terms not applicable to BTM
10 resources and allow basic contract terms to be clearly outlined for FTM resources
11 as I describe below.

12 **Q. What revisions has SBU proposed to its Pgs-2 tariff?**

13 A. SBU has proposed a different methodological approach for calculating buyback
14 rates for BTM DER above 20 kW but below 5,000 kW. As I described above,
15 SBU's current Pgs-2 tariff simply refers to avoided cost rate per its wholesale
16 provider, but the tariff does not list the actual buyback rates. Presumably, SBU
17 currently only provides average wholesale energy prices to Pgs-2 customers,
18 which reflects what WPPI pays MISO for wholesale energy market participation.
19 This would mean DER under Pgs-2 are only currently compensated for avoided
20 energy costs and not for avoided capacity, transmission, and other avoided costs.
21 SBU has also proposed a new FTM interconnection option under Pgs-2 tariff,
22 which I will discuss below.

23 **Q. Do you agree with SBU's proposed revisions to Pgs-2 for BTM systems?**

1 A. No, I do not agree with SBU's BTM Pgs-2 revisions. While I agree that the cap
2 should be increased to 5,000 kW, and that BTM avoided cost-based methodology
3 and calculated rates should be clearly spelled out in the tariff, breaking down
4 SBU's avoided cost rates into energy, capacity, and transmission components that
5 align with WPPI's avoided cost components is not necessary. For BTM resource
6 compensation, it simpler and more accurate to refer to SBU's base cost of power
7 as a one consolidated avoided cost component. This SBU avoided cost component
8 is updated by the Commission during every rate case and is subject to monthly
9 true-ups per SBU's PCAC-1 tariff schedule.

10 **Base Cost of Power**

11 **Q. What is SBU's "Base Cost of Power"?**

12 A. The base cost of power, which is sometimes referred to as the base cost of energy,
13 is listed in SBU's PCAC-1 tariff sheet. The base cost of power is based on all
14 wholesale power costs that municipal utilities must pay, which makes up a large
15 portion of their revenue requirements on a levelized kilowatt-hour (kWh) basis. In
16 the case of SBU, the base cost of power is entirely associated with its contract
17 with WPPI Energy, Inc. (WPPI). These costs reflect WPPI energy, demand,
18 transmission, and administrative charges that are audited by Commission staff
19 during each rate case. In between rate cases, the base cost of power is also the
20 basis of monthly power cost adjustments for retail customers, which account for
21 the difference between the base cost of power and the actual cost of power that
22 occurred during a monthly billing period. SBU's current base cost of power under

1 its PCAC-1 tariff is \$0.0747 per kWh, as established by the Commission in
2 SBU's last rate case.

3 **Q. How is SBU's Base Cost of Power determined by the Commission?**

4 A. For each municipal utility rate case, Commission staff perform a revenue
5 requirement audit, a cost-of-service study, and additional analyses to inform
6 appropriate revenue increases and rate design. As part of its cost-of-service study,
7 Commission staff forecast SBU's bill components and apply them to WPPI's
8 tariff charges applicable to the test-year being studied. These billing components
9 primarily include energy and demand forecasts that are applicable to SBU's
10 Schedule for Firm Requirement Service tariff with WPPI (WPPI Tariff). I discuss
11 the WPPI Tariff further below in relation to direct demand and transmission
12 charges that SBU pays WPPI for service.

13 **Q. Why should the Commission adopt the Base Cost of Power for BTM
14 resources in SBU's Pgs-2 tariff?**

15 A. SBU proposes that its own avoided costs are in alignment with its wholesale
16 supplier WPPI. However, WPPI's avoided costs are only partially obtainable, and
17 ostensibly, completely unavailable to SBU. Rather than differentiating between
18 the complexities of SBU, WPPI, and the wholesale market for each avoided cost
19 component, a simpler alternative is available for the Commission. SBU's Base
20 Cost of Power is regulated by the Commission, reflective of SBU's levelized
21 power costs, codified by tariff, updated during rate cases, and adjusted monthly
22 via the PCAC. A simple reference to the Base Cost of Power removes the

1 confusion over SBU costs versus WPPI costs versus constantly changing
2 wholesale prices within various market constructs.

3 **Q. If the Commission does not agree with a Base Cost of Power approach, do**
4 **you have further recommendations?**

5 A. Yes. If the Commission believes that SBU's avoided costs are the same as
6 WPPI's avoided costs, the Commission should consider modifications to each
7 avoided cost component proposed by SBU, which I describe in each section
8 below.

9 **BTM Avoided Energy Costs**

10 **Q. What does SBU propose as WPPI's avoided energy costs?**

11 A. SBU proposes that avoided energy costs be based on wholesale energy prices,
12 known as MISO Locational Marginal Pricing (LMP). WPPI acts as a Load
13 Serving Entity (LSE) in the MISO wholesale market on behalf of its distribution
14 utility members, such as SBU. As an LSE market buyer, WPPI pays Locational
15 Marginal Pricing (LMP) electricity prices that MISO calculates for its respective
16 load node zone.

17 **Q. How does SBU proposed to incorporate WPPI's avoided energy costs into**
18 **Pgs-2 BTM buyback rates?**

19 A. SBU proposes to incorporate average LMP prices based on the most recent 3-year
20 historical average. In other words, Pgs-2 buyback rates for 2024 would be based
21 on the average of actual prices for 2021, 2022, and 2023.

22 **Q. Do you agree with this approach for BTM avoided energy costs?**

1 A. If the Commission believes each avoided cost component must be calculated
2 separately, then yes, I agree with SBU's approach to calculate avoided energy
3 costs for BTM resources. While investor-owned utilities (IOU) received
4 authorization from the Commission based avoided costs on forward-looking, test-
5 year forecasts as established in either rate cases or fuel cases, municipally-owned
6 utilities do not frequently have rate cases and are not subject to fuel cases.
7 Therefore, a recent historical average is a reasonable approach to approximate
8 actual LMP prices that WPPI is avoiding due to BTM excess generation. SBU
9 proposes a calculation of \$0.05314/kWh for on-peak production, and
10 \$0.03857/kWh for off-peak production, which are 36-month historical averages.
11 (Direct-SBU-Noeldner-6). I will provide further insight on appropriate avoided
12 energy cost value for FTM production below.

13 **BTM Avoided Capacity Costs**

14 **Q. What does SBU propose as WPPI's avoided capacity costs?**

15 A. SBU provides two references to avoided capacity costs. The first is the Cost of
16 New Entry (CONE), which SBU applies to the Pgs-2 FTM option that I will
17 describe below. The second is average of clearing prices in MISO's Planning
18 Resource Auction (PRA), which is also referred to as MISO's capacity auction.
19 SBU proposes that average PRA clearing prices are appropriate for BTM
20 resources under Pgs-2.

21 **Q. Do you agree with SBU's proposed capacity costs?**

1 A. While I agree with SBU's cost reference of MISO CONE for FTM resources,
2 which I will further discuss below, I disagree with SBU's reference to average
3 MISO PRA clearing prices for BTM resources.

4 **Q. Why do you disagree with SBU's proposal to reference MISO PRA clearing**
5 **prices for BTM resources under Pgs-2?**

6 A. SBU proposes inequitable treatment between BTM and FTM resources within its
7 proposed Pgs-2 revisions. While SBU provides a reasonable monetary reference
8 of CONE for FTM capacity payments, the utility proposes MISO PRA clearing
9 prices for BTM capacity payments. MISO PRA clearing prices are typically
10 much lower than CONE and come with price uncertainty and volatility due the
11 structure of the MISO PRA. As I discuss below, the voluntary MISO PRA is not
12 robust in a vertically-integrated utility regulatory environment and does not
13 provide the proper structure and market signals for new entrants.

14 **Q. What is the structure of the MISO PRA?**

15 A. The MISO PRA is a voluntary capacity auction for market participants.
16 Wisconsin utilities generally self-serve their own capacity needs and are not
17 materially impacted by PRA clearing prices. Instead, Wisconsin utilities procure
18 their capacity needs via combination of generation ownership and Purchase Power
19 Agreements (PPA). Investor-owned utilities generally self-serve their capacity
20 needs with more owned assets than PPAs, and municipally-owned utilities (such
21 as SBU and WPPI) generally self-serve with more PPAs than owned generation.
22 The same is true for many states within MISO's footprint that have regulated,
23 vertically-integrated utilities.

1 The nature of the voluntary PRA, in combination with self-serving,
2 vertically-integrated utilities throughout MISO, results in low PRA clearing prices
3 that occasionally and unpredictably spike due to variables outside the control of
4 Wisconsin utilities. MISO PRA clearing prices do not provide market signals that
5 incentivize the expansion of generation capacity and additionally have little
6 impact on Wisconsin utility capacity procurement. With or without favorable
7 MISO PRA clearing prices, Wisconsin utilities procure their own capacity
8 requirements and serve their own load.

9 **Q. How does SBU and WPPI procure capacity?**

10 A. WPPI, on behalf of SBU and other members, primarily uses PPAs with generator
11 owners, which provide capacity value that serves all WPPI member load
12 requirements related to MISO’s Planning Reserve Margin Requirement (PRMR).
13 If SBU believes that WPPI’s avoided costs are the same as their own, then an
14 assessment of WPPI PPA costs would provide important contextual reference
15 points for renewable procurement costs.

16 RENEW requested WPPI PPA cost and production information from
17 SBU.⁵ At this time, RENEW has not received the information. As a result, I
18 cannot perform a robust WPPI PPA until more information is provided. Without
19 this critical information, I assume the WPPI PPA levelized costs are both below
20 and above SBU’s base cost of power, which I referenced above as a simple
21 reference for Pgs-2 BTM buyback rates. Given that WPPI cost information is not
22 readily available, and that SBU refuses to provide this information, I believe

⁵ See SBU response to 2-RENEW-INT-4. (PSC REF#493335). (NRE).

1 SBU’s base cost of power is a simple, accurate, and Commission-regulated cost
2 reference for Pgs-2 BTM buyback rates.

3 WPPI also owns generating capacity, such as South Fond du Lac Units 1
4 and 4, Boswell Unit 4, Elm Road Generating Station, Island Street Peaking Plant,
5 and Worthington Wind Turbines.⁶

6 By self-serving member capacity requirements through a combination of
7 PPAs and owned generation, WPPI does not rely on the MISO PRA capacity
8 market to serve its members’ capacity needs.

9 **Q. How do Wisconsin utilities interface with the MISO capacity construct and**
10 **PRA?**

11 A. Wisconsin utilities can either 1) opt-out of the voluntary MISO PRA by
12 submitting a Fixed Resource Adequacy Plan (FRAP) to MISO or 2) participate
13 directly in the voluntary MISO PRA on both the supply-side and demand-side of
14 the capacity market. The former option provides little capacity market exposure to
15 utilities, in which they can submit excess generation capacity and receive market
16 payments with no demand-side market exposure. The latter option essentially
17 results in a revenue wash, in which the utility’s supply-side participation receives
18 payment based on the MISO PRA clearing price, and the demand-side
19 participation makes payments based on the MISO PRA clearing price. The
20 outcome is virtually the same regardless of whether a Wisconsin utility chooses
21 the former or the latter option, as there is little net capacity market exposure, and
22 utilities remain motivated to continue self-serving their capacity needs.

⁶ For a list of owned generation and purchased power, see: <https://wppienergy.org/power-supply/>. (NRE).

1 **Q. How does WPPI interface with the MISO capacity construct and PRA?**

2 A. Based on an SBU response to a RENEW discovery request, I believe that WPPI
3 does not submit a FRAP but instead participates in the MISO PRA with its supply
4 and demand-side resources.⁷

5 **Q. What do you propose for SBU's avoided capacity costs?**

6 A. I believe that SBU's capacity cost reference to CONE for FTM resources is also
7 appropriate for BTM excess generation. Instead of determining capacity
8 allocations among WPPI's PPA and owned generating capacity costs, CONE
9 provides an approximation of the next generic peaker unit cost. As described by
10 Mr. Noeldner:

11 CONE approximates the annualized cost of a new advanced
12 combustion turbine assumed to be available for decades. This
13 methodology allows for a straight-forward capacity credit calculation
14 consistent with the market value of capacity purchases having a 10-year
15 term. (Direct-SBU-Noeldner-8).

16 **Q. Why do you believe CONE is also appropriate capacity value for BTM
17 resources?**

18 A. I believe a CONE on-peak performance payment is the most equitable method to
19 measure and pay for BTM capacity. This recognizes that SBU customers who
20 participate under Pgs-2 receive value when reducing their own load, as well as
21 value for excess generation. This is also in line with how the Commission has
22 historically placed value on DER capacity values.

23 **Q. How has the Commission historically placed capacity value on DER?**

⁷ See Supplemental Responses to 2-RENEW-INT-8, 9, 10. (PSC REF# 495084). (NRE).

1 A. In order to reference how the Commission recognizes capacity value from DER, I
2 would like to briefly summarize how Focus on Energy (Focus) accounts for
3 capacity savings associated with DER, such as Energy Efficiency (EE) and
4 Distributed Generation (DG) measures. The performance and cost-effectiveness
5 of the Focus program is evaluated by professional third-party consultants, and the
6 methodology and high-level assumptions of the third-party evaluator are regularly
7 reviewed by the Commission. Energy and demand savings are two of the most
8 important components in determining the cost-effectiveness of the program.
9 Focus evaluators measure and verify demand savings based on the ability of DER
10 measures to reduce energy at peak times, and therefore reduce utility investments
11 in peaker units. While the Focus program calls it ‘demand savings’, on the supply
12 side this is the equivalent of capacity savings. Once these EE and DG measures
13 are installed, there are direct, inherent capacity savings for the lifetime of these
14 measures. Focus evaluators also review persistent savings based on how long
15 these resources are installed, in terms of measure lifetimes and lifecycle savings,
16 and at what rate measure degrade in value.

17 **Q. What is the inherent capacity value of BTM resources?**

18 A. I have included Ex.-RENEW-Kell-4 for the Commission’s consideration, which
19 includes a section of the Wisconsin Focus on Energy (Focus) 2022 Technical
20 Reference Manual (Focus TRM). In particular, I include the section that outlines
21 how Focus evaluators measure both energy and demand savings from a solar
22 photovoltaic measure. Page 1064 of the TRM includes an outline of major
23 assumptions per 1 kW-dc of installed solar photovoltaic measure. On page 1066, a

1 table labeled “Installed Capacity by City” outlines summer coincident demand
2 reductions assumed by city and by cardinal direction. For example, Focus
3 evaluators assume that a predominantly west-facing array will achieve about 50
4 percent of coincident demand savings per nameplate capacity. These are the
5 demand savings that the Focus evaluator assumes for solar photovoltaic measures,
6 which then drives the economic benefits of the Focus on Energy program in terms
7 of avoided peaker capacity value.

8 I would also note that these DER measures are installed by customers, are
9 not owned by the utility, and are not ‘dispatchable’. Ownership and
10 dispatchability statuses are not variables related to the inherent capacity value that
11 the Focus TRM recognizes and assumes for benefit-cost analysis. For example,
12 when a customer installs a light-emitting diode (LED) in place of an incandescent
13 bulb, the Focus TRM does not assume that the customer could reinstall the
14 incandescent bulb at any moment and therefore the demand savings of the LED
15 should be zero or based on MISO PRA clearing prices. Likewise, the Focus TRM
16 does not assume that a customer could arbitrarily remove or disable a solar system
17 at any moment and therefore the demand savings of a solar system should be zero.
18 Instead, the Focus evaluator uses reasonable assumptions about measure lifetimes
19 and persistence of demand savings, which are also called lifecycle savings.
20 Therefore, DER capacity savings are measurable, verifiable, and inherent in the
21 operation of the measures themselves.

22 **Q. How are DER demand savings realized in WPPI’s capacity construct**
23 **participation?**

1 A. BTM resources already operating in WPPI’s service territory have reduced
2 WPPI’s historical peak load, which then provides an inherent value in reducing
3 peak load forecasts. As a result of the existence of BTMs and FTMs alike,
4 WPPI’s PRMR within MISO’s capacity construct is reduced, which then reduces
5 WPPI’s capacity need on an ongoing basis. This then results in a reduction or
6 deferment of WPPI’s need to procure additional capacity.

7 All DER inherently achieve real capacity reductions in the same way via
8 real reduction in peak demand at the wholesale level, which is inherently captured
9 in utility load forecasting. To the extent that the utility pays very little for BTM
10 capacity associated with excess generation, the utility is receiving a capacity value
11 for under avoided costs, which in turns does not equitably value the capacity
12 contributions of BTM resources.

13 **Q. Do other utilities make capacity payments for BTM resources based on**
14 **CONE?**

15 A. Yes. Both Wisconsin Electric Power Company (WEPCO) and Wisconsin Public
16 Service Corporation (WPSC) provide a CONE reference for their respective BTM
17 tariffs above NEM thresholds. WEPCO’s BTM tariff is titled “CGS-CU”, which I
18 have included as Ex.-RENEW-Kell-5 (WEPCO CGS-CU Tariff). WPSC’s BTM
19 tariff is titled “PG-2B”, which I have included as Ex.-RENEW-Kell-6 (WPSC
20 PG-2B Tariff). Both of these utility BTM tariffs contain the following statement
21 under the Avoided Capacity Cost Rate section:

22 The Avoided Capacity Cost Rate will be updated each June 1 to reflect
23 the current MISO Cost of New Entry (CONE) value for the applicable
24 Local Resource Zone and Planning Year, and will be adjusted for

1 distribution and transmission line losses based on the most recently
2 authorized values.

3 **Q. How do you propose to translate avoided CONE capacity costs into BTM**
4 **buyback rates?**

5 A. I propose to translate CONE costs into BTM capacity payments using the same
6 methodology that WEPCO and WPSC utilize. These utilities make BTM CONE
7 capacity payments for all on-peak kWh excess generation and levelize the
8 payment over all on-peak hours per year. This is done by first referencing the
9 applicable \$/kW-year unit. According to Attachment A of SBU's application, the
10 most recent MISO calculated CONE is \$102.24/kW-year for the 2023-2024
11 planning year. (Ex.-SBU-Noeldner-1). This number can then be divided by the
12 number of on-peak hours per year. For WPPI members there are 3,072 on-peak
13 hours in 2024.⁸ \$102.24/kW-year divided by 3,072 on-peak hours per year equals
14 \$0.033/kWh. SBU would only pay this amount for BTM excess generation during
15 on-peak hours and not make a capacity payment for off-peak excess production.

16 **Q. Are there any other avoided capacity cost references for SBU?**

17 A. Yes, for purposes of contextual reference, I would also like to note the Demand
18 Charge within WPPI's Tariff. Applicable to Billable Demand, the Demand Charge
19 is \$15.355 per kW for July and August, \$11.355 for June and September, and
20 \$9.355 for the other eight months of the year. A simple monthly weighted average
21 of these Demand Charges is \$10.688 per kW-month. Levelizing this weighted

⁸ According to Pricing Period section of WPPI's Tariff, on-peak hours applicable to the Demand Charge and Transmission Demand Charge are all weekday hours 8:00 a.m. to 8:00 p.m., excluding noted holiday. 262 weekdays, minus 6 holidays that occur weekdays, times 12 hours per day equals 3,072 on-peak hours for 2024.

1 average Demand Charge over all on-peak hours of the year results in
2 \$0.042/kWh⁹. Using the on-peak levelization calculation for both methodologies
3 results in the WPPI Demand Charge being about a cent per kWh more than
4 CONE for on-peak hours.

5 **Q. Do you believe this is a reasonable avoided cost reference for SBU's avoided**
6 **capacity costs?**

7 A. Yes, I believe this is also a reasonable avoided capacity cost for SBU since it
8 reflects SBU's Demand Charge paid to WPPI. The Commission could consider
9 this WPPI Demand Charge as an alternative to a CONE-based payment. I believe
10 CONE is the industry standard for capacity value, however, if the Commission
11 wishes to instead reference WPPI's Tariff and its Demand Charge to SBU this
12 may also be a reasonable option.

13 **BTM Avoided Transmission Costs**

14 **Q. What does SBU propose as WPPI's avoided transmission costs?**

15 A. SBU proposes a \$0.00/kWh placeholder payment for avoided transmission costs.
16 SBU witness Mr. Tim Noeldner states that SBU and WPPI "do not have direct
17 control over transmission system investment and therefore cannot attribute
18 avoided transmission costs to parallel generation capacity installed within their
19 service territories." (Direct-SBU-Noeldner-8). Furthermore, SBU's application
20 states:

21 As noted in SBU's 2019 application in Docket 5780-TE-108, WPPI's
22 demand (load) during the hour in which the transmission system peaks
23 each month of the year determines WPPI's cost of transmission, which is
24 passed on to WPPI's member municipalities, including SBU, through WPPI's

⁹ \$10.688/kW-month * 12 months/year / 3,072 on-peak hours/year = \$0.042/kWh.

1 wholesale rate. So to the extent that a COGS produces excess generation
2 at the time of transmission system peak, WPPI's cost of transmission can
3 be reduced. But that doesn't necessarily translate to a reduction in
4 transmission system needs; it could just shift costs to other transmission
5 customers. (Ex.-SBU-Noeldner-1, page 7).

6 SBU states that transmission costs for SBU and WPPI can be avoided by
7 DER, however SBU and WPPI provide no estimate of avoided transmission costs
8 and provide no analysis on how utility cost savings would be shifted to other ATC
9 utilities. Based on this rationale, SBU proposes that a \$0.00/kWh placeholder
10 value in Pgs-2 is an appropriate reflection of avoided transmission costs.

11 **Q. What analysis, study, or assessment does SBU reference to support the**
12 **proposed \$0 avoided transmission cost?**

13 A. Per SBU's discovery response to 2-RENEW-INT-2, which I have included with
14 my testimony as Ex.-Kell-10, "[t]here are no such assessments."

15 **Q. Do you agree with SBU's proposed avoided transmission costs under Pgs-2?**

16 A. No. While I agree with SBU that DER can avoid transmission costs for SBU and
17 WPPI, I believe that assessments can be made and avoided transmission costs can
18 be reasonably estimated and paid to generators under SBU's Pgs-2 tariff. Below I
19 discuss SBU's direct transmission costs, WPPI's direct transmission costs, and the
20 avoidance of transmission investments for all ratepayers by way of wholesale
21 demand reduction that occurs due to DER production. There are several options
22 for the Commission to determine SBU's avoided transmission costs.

23 **Q. How can SBU's avoided transmission costs be calculated?**

24 A. There are two primary methodologies that I am aware of, each with a variety of
25 ways to calculate avoided transmission cost buyback rates under Pgs-2. The first
26 method is to reference direct transmission charges, either for SBU or WPPI. A

1 simple reference can be made to SBU’s current Transmission Demand Charge for
2 SBU within its Schedule for Firm Requirement Service with the WPPI. With that
3 reference, Pgs-2 credits can be calculated. Alternatively, a reference can be made
4 to current WPPI transmission charges as billed by their transmission provider,
5 American Transmission Company (ATC), and Pgs-2 credits can be calculated
6 with that reference.

7 The second method involves a more forward-looking estimation of the
8 future ATC transmission investment costs of tomorrow that can be avoided by
9 DER generation at the distribution level today. RENEW has provided this
10 recommendation prior Commission dockets. I will summarize this methodology
11 and result below.

12 **Q. What is SBU’s Transmission Demand Charge under the WPPI Tariff?**

13 A. SBU provided the WPPI Tariff as a discovery response to 2-RENEW-RDP-5 with
14 reference to Attachment A to 2-RENEW-RDP-5. I have included the WPPI Tariff
15 as RENEW-Kell-7. According to the WPPI Tariff, WPPI’s Transmission Demand
16 Charge for 2024 is \$7.772 per kW of Billed Demand per month. The Billed
17 Demand is the maximum on-peak demand measured during all on-peak hours¹⁰
18 within a billable month. As I explain below, WPPI’s Transmission Demand
19 Charge is an appropriate avoided cost reference for Pgs-2 buyback rates.

20 **Q. How could WPPI’s Transmission Demand Charge be applied as a buyback**
21 **rate within Pgs-2?**

¹⁰ According to Pricing Period section of WPPI’s Tariff, on-peak hours applicable to the Demand Charge and Transmission Demand Charge are all weekday hours 8:00 a.m. to 8:00 p.m., excluding noted holidays.

1 A. I believe two calculations that reference SBU’s Transmission Demand Charge
2 could be reasonable. The first approach, which I recommend as it aligns with
3 avoided capacity payments, would involve translating the \$/kW-month amount to
4 a \$/kWh amount for all on-peak hours. Such a formula would represent
5 \$7.772/kW-month times 12 months/year divided by all on-peak hours/year. In
6 2024, there are 3,072 on-peak hours¹¹ that occur according to WPPI’s Tariff
7 definitions. Using the formula outlined above results in \$0.0304/kWh for all
8 excess generation occurring during on-peak hours. This would be a performance-
9 based payment that is paid for all excess generation occurring during on-peak
10 hours when SBU could be exposed to WPPI’s Transmission Demand Charge.

11 The second option would involve a direct application of the \$7.772/kW-
12 month to Pgs-2 excess generation metered during SBU’s maximum on-peak
13 demand within that month. This would be a performance-based payment applied
14 to all kWh of excess generation that occurred within a single hour each month.
15 The single hour would be WPPI’s application of its Transmission Demand Charge
16 coincident to SBU’s maximum on-peak demand.

17 **Q. What are WPPI’s transmission rates under the ATC Tariff?**

18 A. WPPI receives monthly bills reflecting ATC transmission charges. I have
19 provided ATC’s 2024 Transmission Rates Schedules 7 and 8 (ATC Rates) as Ex.-
20 RENEW-Kell-8. Under ATC Rates, all major IOUs in Wisconsin receive the
21 same rates. Based on SBU’s market load node being labeled “WEC.WPPI”,
22 subject to verification I believe WPPI’s ATC rates are the same as those listed

¹¹ 262 weekdays, minus 6 holidays that occur weekdays, times 12 hours per day equals 3,072 on-peak hours for 2024.

1 under “Wisconsin Energy Corp”. Among those rates, I believe the most
2 applicable is the “Monthly Charge per MW” under Schedule 7 Firm Point to Point
3 Transmission Rates. This ATC rate is \$5,940.91/Megawatt (MW)-month, which
4 converts to \$5.941/kW-month.

5 **Q. How does this ATC transmission charge compare to WPPI’s Transmission**
6 **Demand Charge that is applied to SBU’s Billable Demand?**

7 A. The ATC Monthly Charge per MW of \$5.941/kW-month is about \$1.83/kW-
8 month less than the WPPI’s Transmission Demand Charge of \$7.772/kW-month.
9 However, there are other ATC rates under Schedule 7, such as a Weekly Charge,
10 an on-peak daily charge, and an off-peak daily charge. These additional charges
11 are likely factors in why the WPPI Transmission Demand Charge is higher than
12 the ATC Monthly Charge per MW.

13 **Q. How could WPPI’s transmission charge within ATC’s Tariff be applied as a**
14 **buyback rate within Pgs-2?**

15 A. I believe further investigation and analysis would be needed to determine how to
16 apply ATC Tariff rates to SBU’s buyback rates for purposes of capture avoided
17 transmission costs that WPPI bears. There is a possibility that the ATC Monthly
18 Charge per MW is the most applicable, however the presence of other ATC Tariff
19 charges may require incorporation of other transmission costs that WPPI pays to
20 ATC on behalf of its members. Therefore, WPPI’s Transmission Demand Charge
21 is likely the most directly applicable avoidable transmission cost for SBU,
22 however, other ATC transmission charges should also be considered as avoided
23 transmission costs.

1 **Q. You also referenced an assessment of avoided ATC transmission investments**
2 **above. Can you further explain the origin of this methodology?**

3 A. Yes. Ms. Divita Bhandari, employed as a consultant at Synapse Energy
4 Economics, Incorporated, filed testimony with the Commission on behalf of
5 RENEW in the prior investor-owned utility parallel generation cases (Synapse
6 Analysis). In her Synapse Analysis, she provided an assessment of ATC avoided
7 transmission costs based on ATC's own peak load growth forecasts and planned
8 transmission investments associated with peak load growth. I submit Ex.-
9 RENEW-Kell-9, which contains Ms. Bhandari's testimony in the Wisconsin
10 Electric Power Company (WEPCO) parallel generation docket 6630-TE-107,
11 where Ms. Bhandari overviews her method. As explained in Ms. Bhandari's
12 testimony, she had previously applied this avoided cost methodology in cases
13 before the jurisdictions of New England states, New York, Hawaii, Puerto Rico,
14 and the District of Columbia.

15 **Q. Can you summarize the rationale behind avoided transmission costs in the**
16 **Synapse Analysis?**

17 A. According to the Synapse Analysis, "for every kW of peak load growth that is
18 reduced on the transmission system through investments in distributed generation,
19 there is an equivalent transmission-related cost (in \$/kW) that can be avoided due
20 to these investments." In short, the rationale of Synapse Analysis is that when
21 DER produce energy in coincidence with peak load, this reduces the utility's peak
22 load growth, which causes a reduced need for future transmission investments.

1 **Q. Can you summarize the avoided transmission cost analytical steps within the**
2 **Synapse Analysis?**

3 A. Yes. The Synapse Analysis 1) collected and analyzed ATC peak load forecasts
4 over a long-term period, 2) identified ATC plans for transmission development
5 driven by peak load growth over that period, 3) calculated and levelized \$/kW
6 avoidable transmission costs, 4) and included line losses associated with peak
7 times to arrive at proposed avoided transmission costs.

8 **Q. Can you summarize the results of the Synapse Analysis?**

9 A. Yes. According to the assessment described above, Ms. Bhandari calculated that
10 \$70.82/kW-year in transmission costs can be avoided as a result of DER
11 production during peak times. This number did not include line losses.

12 **Q. How could avoided ATC transmission investments be applied as a buyback**
13 **rate within Pgs-2?**

14 A. In my testimony within the WEPCO case mentioned above, I converted the \$/kW-
15 year value into \$5.9017/kW-month by simply dividing the Synapse Testimony
16 results by 12 months/year. Including line losses provide by the Synapse
17 Testimony resulted in \$7.0178/kW-month.

18 **Q. How does this result translate to SBU's avoided transmission costs?**

19 A. The Synapse Analysis results were related to avoided ATC transmission
20 investment costs. The result is directly applicable to all distribution utilities served
21 by ATC. The only difference utility-by-utility might be line losses. I would
22 assume that there would be similar line losses (associated with delivery of

1 transmission-connected generation to customer load) between SBU and WEPCO,
2 however, further study may be warranted.

3 In order to apply this Synapse Analysis result to on-peak production, I
4 would propose taking the \$5.9017/kW-month multiplied by 12 months/year and
5 divided by 3,072 on-peak hours/year. This would result in \$0.023/kWh for BTM
6 on-peak production. If WEPCO's line losses were applied, then this would result
7 in \$0.027/kWh.

8 **Q. Above you describe avoided transmission cost methodological options that**
9 **included reference to WPPI's Transmission Demand Charge, ATC Tariff's**
10 **transmission charges, and avoidable transmission investment costs as**
11 **assessed by Synapse Analysis. What do you propose for SBU's avoided**
12 **transmission costs?**

13 A. While the Commission should consider all of these avoided transmission cost
14 methodologies, I ultimately propose that a reference to WPPI's Transmission
15 Demand Charge levelized across on-peaks hours is the most straightforward
16 method to apply to BTM resources under Pgs-2. As I calculated above, this is
17 \$0.0304/kWh for all excess generation occurring during on-peak hours.

18 **IV. PGS-2 AND FTM GENERATION**

19 **FTM Avoided Energy Costs**

20 **Q. What does SBU propose as WPPI's avoided energy costs for FTM resources?**

21 A. SBU proposes the same avoided energy costs for FTM resources as BTM
22 resources, which are MISO LMP prices based on the most recent 3-year historical
23 average. SBU proposes to update these energy values annually.

1 **Q. Do you agree with SBU’s proposed avoided energy costs for FTM resources?**

2 A. No. While I agree that MISO LMPs are an appropriate reference point, I do not
3 believe that FTM resources under contract should be subject to complete market
4 uncertainty and volatility year-over-year under a 10-year contract. FTM resources
5 serve no load and require financial certainty for developers to acquire financing
6 and make investments. Instead of being subject to market uncertainty, FTM
7 owners should have the option to sign a contract and lock-in long-term, forecasted
8 rates. Contracts with fixed terms benefit both seller and buyer and are a crucial
9 reason why WPPI and other utilities enter into PPA contracts. I will discuss this
10 further below in reference to SBU’s proposed Power Sales Agreement (PSA) for
11 FTM resources.

12 **Q. What do you propose for avoided energy costs for FTM resources?**

13 A. The FTM asset owner should have the right to lock-in energy credits throughout
14 the term of the contract. This could be reflective of the most recent 3-year
15 historical average, or some inflation-adjusted forecast if agreeable to both SBU
16 and the FTM owner.

17 **Q. What is the difference between using a historical average LMP and a long-
18 term contract that is fixed to that historical average LMP?**

19 A. The short answer is financial certainty. The FTM owner will likely need to show a
20 revenue model that demonstrates a predictable return on investment to a financial
21 entity. If only capacity values are locked throughout the contract, this may not
22 provide enough certainty to secure financing and green light the project. While it
23 may be possible for LMP prices to increase over the course of the contract, an

1 FTM owner will likely prefer certainty over potential higher revenues over the
2 long run to secure project financing.

3 **FTM Avoided Capacity Costs**

4 **Q. What does SBU propose as WPPI's avoided capacity costs for FTM**
5 **resources?**

6 A. SBU proposed to pay FTM resources based on the most recent MISO CONE
7 calculation. According to Attachment A of SBU's application, the most recent
8 MISO calculated CONE is \$102.24/kW-year for the 2023-2024 planning year.
9 (Ex.-SBU-Noeldner-1). SBU proposes to apply the CONE value to the MISO
10 capacity accreditation of the FTM resource (50 percent of nameplate capacity for
11 solar) and divide by 12 for monthly payments. According to SBU's proposed PSA
12 with FTM resources, the initial CONE price will be effective for a 10-year term.
13 If a 5-year extension is agreed to, the CONE price would be refreshed the month
14 the extension becomes effective.

15 **Q. Do you agree with SBU's proposed capacity costs for FTM resources?**

16 A. Yes. I agree with SBU's approach to create a PSA contract and lock-in the CONE
17 price for a 10-year term. Ideally, contract terms would allow for 15- or 20-year
18 terms, but an initial 10-year term with 5-year extension options would be
19 acceptable if the full CONE value is applied to the whole term. This contract term
20 should be extended to energy and transmission payments as well, which I discuss
21 below.

22 **FTM Avoided Transmission Costs**

1 **Q. What does SBU propose as WPPI’s avoided transmission costs for FTM**
2 **resources?**

3 A. As with BTM resources, SBU also proposes that no transmission costs can be
4 avoided and therefore a \$0.00/kWh transmission payment placeholder is
5 appropriate.

6 **Q. Do you agree with SBU’s proposed avoided transmission costs for FTM**
7 **resources?**

8 A. No, for the same reasons stated above for BTM resources, I do not agree with
9 SBU’s proposal. I believe that both SBU and WPPI have direct avoided
10 transmission costs (via transmission charges), and that avoidance of transmission
11 investment costs for all ratepayers occurs by way of wholesale demand reduction
12 due to DER production. Similar to what I proposed for BTM resources under Pgs-
13 2, I propose that FTM resources help SBU avoid WPPI Tariff Transmission
14 Demand Charges. Rather than levelize the WPPI Tariff Transmission Demand
15 Charge across on-peak hours, I propose that SBU could pay the direct \$7.772/kW-
16 month for all FTM production that occurs during the single hour each month that
17 WPPI charges SBU for Billable Demand. As I describe below, the ability for
18 FTM resources to sign a contract and lock-in this rate will benefit both the FTM
19 asset owner as a seller, as well as SBU as a buyer subject to future cost inflation
20 and WPPI rate increases.

21 **FTM Contract Options**

22 **Q. What does SBU propose for FTM contract options?**

1 A. SBU proposes a PSA contract, which is essentially a capacity-only contract. As
2 stated above, the PSA contract should be applicable to energy, capacity, and
3 transmission values. Similar to agreements under PPA contracts, asset owners
4 need certainty to invest in generating resources and provide value to buyers under
5 contract. For this reason, I believe a separate FTM tariff is appropriate, perhaps
6 labeled as Pgs-4, which should include standardized contract pricing and terms.

7 **Q. Does SBU already have a negotiation option under Pgs-2, and will SBU likely
8 offer a negation option for FTM resources going forward?**

9 A. Yes, SBU does offer a negotiation option under Pgs-2, however, since contract
10 terms are not defined and standardized any potential negotiations would heavily
11 favor the buyer (SBU) to the determinant of the FTM seller. This is because FTM
12 developer cannot realistically contract with a different distribution utility if the
13 asset will be located within SBU's service territory. Due to Wisconsin utility
14 regulations, the FTM developer also cannot directly sell energy to a retail
15 customer, either within or outside of SBU's territory. The result in most cases
16 would lead to no FTM development in SBU's territory, unless contract terms are
17 standardized and payment values are reasonable and fixed throughout a contract
18 term.

19 **Q. Why is it important to fix values and terms in a contract?**

20 A. I'll answer this question with another question. What would happen if WPPI or
21 SBU told PPA generators in negotiations that prices and terms would change
22 every year based on MISO construct changes and fluctuating wholesale market
23 prices? The answer would be that likely no PPA generator would agree to a long-

1 term contract with WPPI or SBU. WPPI signs contracts with PPA generators
2 using amenable terms under contracts that contain stable prices over the duration.
3 This is the kind of certainty that allows for financing of utility infrastructure
4 projects. For purposes of equitable treatment, the Commission should require
5 SBU to lock-in energy, capacity, and transmission values under standardized
6 terms and conditions.

7 Beyond providing equitable treatment, offering contract pricing for FTM
8 resources is also in accordance with my understanding of federal law and
9 associated requirements. When the Federal Energy Regulatory Commission
10 (FERC) first implemented the Public Utility Regulatory Policies Act of 1978
11 (PURPA), it determined that Qualifying Facilities (QFs) must have the right to
12 establish the avoided cost purchase rates that would apply to the entire contract
13 term, even though such rates would necessarily be based on forecasts. By
14 contrast, when the utility simply pays prevailing MISO prices, the FTM asset
15 owner bears all of the risk of changing energy prices, while the utility bears none.
16 In order for any Commission action to effectively support FTM development,
17 developers must be able to establish purchase prices upfront for the entire term of
18 the long-term contract. Moreover, Congress and the FERC have already
19 established the circumstances under which small QFs are only eligible for market-
20 based rates. Utilities may request that FERC exempt them from PURPA's must-
21 buy obligation only with respect to QFs with capacities greater than 5 MW, under
22 the rationale that such QFs have direct and "nondiscriminatory access" to the
23 wholesale markets, into which they can sell energy and capacity at prevailing

1 market prices. Allowing utilities to offer only long-term contracts that provide the
2 same value as participating in the market effectively allows the utilities to
3 terminate the must-buy obligation for all QFs, rather than only for QFs smaller
4 than 5 MW, in contravention of PURPA and the FERC's regulations.

5 **V. CONCLUDING REMARKS**

6 **Q. Please summarize your testimony and recommendations.**

7 A. It is important for the Commission to consider the future of municipally-owned
8 utility parallel generation tariffs before coming to conclusions in this SBU case.
9 As stated in the SBU application, WPPI intends to replicate SBU's tariff revisions
10 across its members' parallel generation tariffs. Likewise, the Commission's SBU
11 decisions might set precedent for other municipally-owned parallel generation
12 tariffs.¹² As the Commission stated in a recent IOU rate case decision on the topic
13 of net metering revisions:

14 The Commission agrees that further analysis is required. Additional
15 investigation of net metering shall proceed in docket 5 EI-157. The
16 Commission notes that docket 5 EI-157 is a generic docket and that any
17 party or utility may participate. (page 76, *Final Decision in the*
18 *Application of Wisconsin Power and Light Company for Authority to*
19 *Adjust Electric and Natural Gas Rates*, docket 6680-UR-124).

20 As the Commission decided for recent IOU rate cases, I recommend that
21 no NEM tariff revisions are made for SBU and other Wisconsin utilities until the
22 Commission finishes its open and active NEM investigation.

23 With regards to SBU's proposed Pgs-2 tariff revisions for larger BTM and
24 FTM resources, I recommend that the Commission carefully consider the true

¹² Rice Lake Utilities has also recently applied for parallel generation tariff revisions in docket 5050-TE-105. (PSC REF# 490670). (NRE).

1 value of the utility's avoided costs and all methodological options presented as
2 evidence in this case. My recommendations are summarized in Table 1 above,
3 which provide just and reasonable modifications to SBU's proposed Pgs-2 tariff
4 revisions.

5 **Q. Does this complete your direct testimony?**

6 **A.** Yes, it does.